

Jana Cahlíková

CONTACT	Max Planck Institute for Tax Law and Public Finance Marstallplatz 1, 80539 Munich, Germany <i>Visiting address:</i> Marstallplatz 8, 80539 Munich, Germany (Room 605) <i>Telephone:</i> (0049) 89 24246 5252 <i>E-mail:</i> jana.cahlíkova@tax.mpg.de <i>Personal website:</i> janacahlíkova.net	
RESEARCH INTERESTS	Behavioral and experimental economics, political economy, organizational economics, development economics, applied microeconometrics	
ACADEMIC AFFILIATIONS	Max Planck Institute for Tax Law and Public Finance <i>Senior Research Fellow</i>	07/2015 – present
	CERGE-EI <i>Research Associate (12/2016+)</i> <i>Junior Researcher (2012 – 2015)</i>	2012 – present
EDUCATION	CERGE-EI , Prague, Czech Republic <i>Ph.D. in Economics</i> , April 2016 <i>M.A. in Economics</i> , 2011 Charles University , Prague, Czech Republic <i>Economics: PhDr. (2011); M.A. (2010, Major: Economic Theory, with distinction); B.A. (2008)</i>	2010 – 04/2016 2005 – 2011
RESEARCH STAYS	Max Planck Institute for Research on Collective Goods <i>Visiting researcher in Matthias Sutter's group</i> Norwegian School of Economics <i>Visiting student at the Choice Lab; Local supervisor: Bertil Tungodden</i> Journal of Behavioral and Experimental Economics	09/2020 – 12/ 2020 04/2014 – 05/ 2014
PUBLICATIONS	Bartoš, V., M. Bauer, J. Cahlíková & J. Chytilová (2022): "Communicating doctors' consensus persistently increases Covid-19 vaccinations." <i>Nature</i> , forthcoming. Bartoš, V., M. Bauer, J. Cahlíková & J. Chytilová (2021): "Covid-19 Crisis and Hostility against Foreigners." <i>European Economic Review</i> , 137, 103818. Cahlíková, J., L. Cingl, and I. Lely (2020). "How Stress Affects Performance and Competitiveness across Gender." <i>Management Science</i> 66(8): 3295-3310. Bauer, M., J. Cahlíková, J. Chytilová, and T. Želinský (2018). "Social Contagion of Ethnic Hostility." <i>Proceedings of the National Academy of Sciences</i> 115(19): 4881-4886. Cahlíková, J., and L. Cingl (2017). "Risk Preferences under Acute Stress." <i>Experimental Economics</i> 20(1): 209-236.	

WORKING PAPERS	<p>Bauer, M., J. Cahlíková, J. Chytilová, G. Roland & T. Želinský (2021). “Shifting Punishment on Minorities: Experimental Evidence of Scapegoating.” NBER Working Paper, No. 29157. <i>Revise & Resubmit in the Economic Journal</i></p> <p>Bauer, M., J. Cahlíková, D. Celik Katreniak, J. Chytilová, L. Cingl, and T. Želinský (2020). “Nastiness in Groups.” <i>Working Paper of the Max Planck Institute for Tax Law and Public Finance</i>, No. 2018-14. <i>Revise & Resubmit in the Journal of the European Economic Association</i></p> <p>Chadimová, K., J. Cahlíková, & Cingl, L. (2019). “Foretelling What Makes People Pay: Predicting the Results of Field Experiments on TV Fee Enforcement.” <i>Max Planck Institute for Tax Law and Public Finance Working Paper</i> No. 2019-15. <i>Revise & Resubmit in the Journal of Behavioral and Experimental Economics</i></p> <p>Cahlíková, J., Cingl, L., Chadimová, K., & M. Zajíček. (2021). “Carrots, Sticks, or Simplicity? Field Evidence on What Makes People Pay TV Fees” <i>Working Paper of the Max Planck Institute for Tax Law and Public Finance</i>, No. 2021-12.</p> <p>Cahlíková, J. (2015). “Study Abroad Experience and Attitudes Towards Other Nationalities.” <i>CERGE-EI Working Paper Series</i> No. 556.</p>
WORK IN PROGRESS	<p>“Life During the Pandemic”, with V. Bartoš, M. Bauer, and J. Chytilová</p> <p>“Scam identification ability, confidence, and the use of digital financial services”, with Lisa Spantig, Lucy Kaaria, Elif Kubilay, and Eva Raiber</p>
AWARDS	<p>Young Economist of the Year 2013, 3rd place, Czech Economics Society CERGE-EI performance stipend (2010-14); CERGE-EI Graduate Teaching Fellowships (2011-12) Schroder Family Foundation scholarship (Fall 2011, Spring 2012 Spring 2013) CEFRES/Komercni banka scholarship (2011-12)</p>
RESEARCH GRANTS	<p>Innovations for Poverty Action (IPA) 2021</p> <p>“Scam identification ability, confidence, and the use of digital financial services” <i>with L. Spantig, L. Kaaria, E. Kubilay, and E. Raiber</i> USD 63,000 (≈ EUR 54,000)</p> <p>Grant Agency of the Charles University 2013 – 2015</p> <p>“Competitiveness under Psychosocial Stress”, <i>with L. Cingl</i> CZK 770,000 (≈ EUR 30,000)</p> <p>Global Development Network 2012</p> <p>“Can Integration Work among Groups with Different Social Norms? Experimental Evidence” USD 12,000 (≈ EUR 10,000)</p>
REFEREING	<p>Economic Journal, Economic Inquiry, Experimental Economics, Games and Economic Behavior, Journal of Behavioral and Experimental Economics, Journal of Economic Behavior & Organization, Management Science, Review of Economic Studies, Diligentia Foundation for Empirical Research, Grant Agency of Charles University.</p>
RESEARCH PRESENTATIONS	<p>2021: Lund University 2020: Early-Career Behavioral Economics Conference; 35th Annual Congress of the European Economic Association; University College Dublin 2019: TU Dresden; ESA European Meeting; IAREP/SABE; IMEBESS; YEM Brno 2018: ESA North American Conference; 33rd Annual Congress of the European Economic Association; ESA World Meeting; IMEBESS; IFAU Uppsala; LMU Munich; THEEM; APESA Brisbane 2017: ASSA/AEA Annual Meeting; 2017 IIPF</p>

Annual Congress; 32nd Annual Congress of the European Economic Association; **2016:** ASSA/AEA Annual Meeting; IMEBESS; ESA World Meeting; 31st Annual Congress of the European Economic Association; ESA European Meeting **2015:** Central European University; Max Planck Institute for Tax Law and Public Finance; Nova School of Business and Economics; Norwegian School of Economics; Wesleyan University; SBCR; ESA European Meeting **2014:** 2014 ESA European Meeting; 29th annual congress of the European Economic Association; Shifting Attitudes conference at IAST in Toulouse; Thurgau Experimental Economics Meeting (them) on "Cooperation and competition within and between groups; London Experimental Workshop; NHH - Norwegian School of Economics in Bergen; **2013:** 8th Nordic Conference on Behavioral and Experimental Economics; **2012:** GDN Workshop, Prague.

SUMMER SCHOOLS, **2013:** Florence Workshop on Behavioral and Experimental Economics; PhD course Perspectives WORKSHOPS & from Behavioral and Experimental Economics on Child Development and Education (M. G. Kocher, CONFERENCES D. Schunk), Aarhus University **2012:** IFREE 17th Graduate Student Workshop in Experimental Economics, Chapman University; AEA/ASSA Conference, Chicago; PhD course Lab and Field experiments in Economics at NHH Bergen (J. List); TIBER-XI, Tilburg; Topics in Experimental Economics at LEE, Prague (C. A. Deck); **2011:** Twelfth Trento Summer School in Evolution of Social Preferences; Topics in Experimental Economics at LEE, Prague (A. Riedl, ; A. Schotter).

TEACHING **Ludwig Maximilian University of Munich, Germany** **2018 – 2019**
EXPERIENCE *Lecturer*
Economics of Conflicts – M.A. elective course (joint with M. Serena; Summer 2018, Summer 2019)

CERGE-EI, Prague, Czech Republic **2010 – 2021**
Lecturer
Development and Behavioral Economics – M.A. course (1/4 of the course; Spring 2019)
Guest Lecturer
Behavioral and Experimental Economics – Ph.D. course (4 lectures; Fall 2019, Spring 2021)
Teaching assistant for graduate courses
Econometrics IV (Spring 2013)
Microeconomics 0 (Summer 2012, Summer 2013, Summer 2014)
Microeconomics I (Fall 2010)
Microeconomics II (Spring 2011, Spring 2012)

Anglo-American University, Prague, Czech Republic **02/2012 – 01/2015**
Lecturer
Political Economy – B.A. course (Spring 2012, Fall 2012, Spring 2013, Fall 2014)
International Trade – M.A. course (Fall 2012, Fall 2014)

Charles University, Prague, Czech Republic **Fall 2011**
Teaching assistant for Microeconomics II (undergraduate level)

OTHER Languages: English (fluent), German (B1-B2), French (B2), Czech (native)