

Jana Cahlíková

CONTACT	University of Bonn, Institute for Applied Microeconomics Adenauerallee 24-42, 53113 Bonn, Germany <i>Visiting address:</i> Lennéstraße 43 53113 Bonn (Room 4.003) <i>Telephone:</i> (0049) 228 73-9219 <i>E-mail:</i> jana.cahlíkova@uni-bonn.de <i>Personal website:</i> janacahlíkova.net	
RESEARCH INTERESTS	Behavioral and experimental economics, political economy, organizational economics, development economics, applied microeconometrics	
ACADEMIC AFFILIATIONS	University of Bonn <i>Postdoctoral Researcher at the Institute for Applied Microeconomics</i>	09/2022 – present
	Max Planck Institute for Tax Law and Public Finance <i>Senior Research Fellow</i> Parental leave 08/21-08/22	07/2015 – 08/2022
	CERGE-EI <i>Research Associate (12/2016+)</i> <i>Junior Researcher (2012 – 2015)</i>	2012 – present
EDUCATION	CERGE-EI , Prague, Czech Republic <i>Ph.D. in Economics</i> , April 2016 <i>M.A. in Economics</i> , 2011	2010 – 04/2016
	Charles University , Prague, Czech Republic <i>Economics: PhDr. (2011); M.A. (2010, Major: Economic Theory, with distinction); B.A. (2008)</i>	2005 – 2011
RESEARCH STAYS	Max Planck Institute for Research on Collective Goods <i>Visiting researcher in Matthias Sutter’s group</i>	09/2020 – 12/ 2020
	Norwegian School of Economics <i>Visiting student at the Choice Lab; Local supervisor: Bertil Tungodden</i>	04/2014 – 05/ 2014
PUBLICATIONS	Bartoš, V., M. Bauer, J. Cahlíková & J. Chytilová (2022): “Communicating doctors’ consensus persistently increases Covid-19 vaccinations.” <i>Nature</i> 606, 542–549. Chadimová, K., J. Cahlíková, & Cingl, L. (2022). “Foretelling What Makes People Pay: Predicting the Results of Field Experiments on TV Fee Enforcement.” <i>Journal of Behavioral and Experimental Economics</i> Volume 100, 101902. Bartoš, V., M. Bauer, J. Cahlíková & J. Chytilová (2021): “Covid-19 Crisis and Hostility against Foreigners.” <i>European Economic Review</i> , 137, 103818. Cahlíková, J., L. Cingl, and I. Lely (2020). “How Stress Affects Performance and Competitiveness across Gender.” <i>Management Science</i> 66(8): 3295-3310.	

Bauer, M., J. Cahlíková, J. Chytilová, and T. Želinský (2018). “Social Contagion of Ethnic Hostility.” *Proceedings of the National Academy of Sciences* 115(19): 4881-4886.

Cahlíková, J., and L. Cingl (2017). “Risk Preferences under Acute Stress.” *Experimental Economics* 20(1): 209-236.

WORKING PAPERS Bauer, M., J. Cahlíková, J. Chytilová, G. Roland & T. Želinský (2021). “Shifting Punishment on Minorities: Experimental Evidence of Scapegoating.” NBER Working Paper, No. 29157.
Conditionally accepted in the Economic Journal

Bauer, M., J. Cahlíková, D. Celik Katreniak, J. Chytilová, L. Cingl, and T. Želinský (2020). “Nastiness in Groups.” *Working Paper of the Max Planck Institute for Tax Law and Public Finance*, No. 2018-14.
Revise & Resubmit in the Journal of the European Economic Association

Cahlíková, J., Cingl, L., Chadimová, K., & M. Zajíček. (2021). “Carrots, Sticks, or Simplicity? Field Evidence on What Makes People Pay TV Fees” *Working Paper of the Max Planck Institute for Tax Law and Public Finance*, No. 2021-12.

Cahlíková, J. (2015). “Study Abroad Experience and Attitudes Towards Other Nationalities.” *CERGE-EI Working Paper Series* No. 556.

WORK “Life During the Pandemic”, with V. Bartoš, M. Bauer, and J. Chytilová

IN PROGRESS

“Scam identification ability, confidence, and the use of digital financial services”, with Lisa Spantig, Lucy Kaaria, Elif Kubilay, and Eva Raiber

AWARDS

Young Economist of the Year 2013, 3rd place, Czech Economics Society
CERGE-EI performance stipend (2010-14); CERGE-EI Graduate Teaching Fellowships (2011-12)
Schroder Family Foundation scholarship (Fall 2011, Spring 2012 Spring 2013)
CEFRES/Komerční banka scholarship (2011-12)

RESEARCH GRANTS

Innovations for Poverty Action (IPA) 2021

“Scam identification ability, confidence, and the use of digital financial services”
with L. Spantig, L. Kaaria, E. Kubilay, and E. Raiber
USD 63,000 (≈ EUR 54,000)

Grant Agency of the Charles University 2013 – 2015

“Competitiveness under Psychosocial Stress”, with L. Cingl
CZK 770,000 (≈ EUR 30,000)

Global Development Network 2012

“Can Integration Work among Groups with Different Social Norms? Experimental Evidence”
USD 12,000 (≈ EUR 10,000)

REFEREEING

Economic Journal, Economic Inquiry, Experimental Economics, Games and Economic Behavior, Journal of Behavioral and Experimental Economics, Journal of Economic Behavior & Organization, Management Science, Review of Economic Studies, Diligentia Foundation for Empirical Research, Grant Agency of Charles University.

RESEARCH PRESENTATIONS

2021: Lund University **2020:** Early-Career Behavioral Economics Conference; 35th Annual Congress of the European Economic Association; University College Dublin **2019:** TU Dresden; ESA European Meeting; IAREP/SABE; IMEBESS; YEM Brno **2018:** ESA North American Conference; 33rd

Annual Congress of the European Economic Association; ESA World Meeting; IMEBESS; IFAU Uppsala; LMU Munich; THEEM; APESA Brisbane **2017**: ASSA/AEA Annual Meeting; 2017 IIPF Annual Congress; 32nd Annual Congress of the European Economic Association; **2016**: ASSA/AEA Annual Meeting; IMEBESS; ESA World Meeting; 31st Annual Congress of the European Economic Association; ESA European Meeting **2015**: Central European University; Max Planck Institute for Tax Law and Public Finance; Nova School of Business and Economics; Norwegian School of Economics; Wesleyan University; SBCR; ESA European Meeting **2014**: 2014 ESA European Meeting; 29th annual congress of the European Economic Association; Shifting Attitudes conference at IAST in Toulouse; Thurgau Experimental Economics Meeting (theem) on "Cooperation and competition within and between groups; London Experimental Workshop; NHH - Norwegian School of Economics in Bergen; **2013**: 8th Nordic Conference on Behavioral and Experimental Economics; **2012**: GDN Workshop, Prague.

SUMMER SCHOOLS, **2013**: Florence Workshop on Behavioral and Experimental Economics; PhD course Perspectives from Behavioral and Experimental Economics on Child Development and Education (M. G. Kocher, D. Schunk), Aarhus University **2012**: IFREE 17th Graduate Student Workshop in Experimental Economics, Chapman University; AEA/ASSA Conference, Chicago; PhD course Lab and Field experiments in Economics at NHH Bergen (J. List); TIBER-XI, Tilburg; Topics in Experimental Economics at LEE, Prague (C. A. Deck); **2011**: Twelfth Trento Summer School in Evolution of Social Preferences; Topics in Experimental Economics at LEE, Prague (A. Riedl, ; A. Schotter).

TEACHING **Ludwig Maximilian University of Munich, Germany** **2018 – 2019**
EXPERIENCE *Lecturer*
Economics of Conflicts – M.A. elective course (joint with M. Serena; Summer 2018, Summer 2019)

CERGE-EI, Prague, Czech Republic **2010 – 2021**
Lecturer
Development and Behavioral Economics – M.A. course (1/4 of the course; Spring 2019)
Guest Lecturer
Behavioral and Experimental Economics – Ph.D. course (4 lectures; Fall 2019, Spring 2021)
Teaching assistant for graduate courses
Econometrics IV (Spring 2013)
Microeconomics 0 (Summer 2012, Summer 2013, Summer 2014)
Microeconomics I (Fall 2010)
Microeconomics II (Spring 2011, Spring 2012)

Anglo-American University, Prague, Czech Republic **02/2012 – 01/2015**
Lecturer
Political Economy – B.A. course (Spring 2012, Fall 2012, Spring 2013, Fall 2014)
International Trade – M.A. course (Fall 2012, Fall 2014)

Charles University, Prague, Czech Republic **Fall 2011**
Teaching assistant for Microeconomics II (undergraduate level)

OTHER Languages: English (fluent), German (B1-B2), French (B2), Czech (native)