

Jana Cahlíková

CONTACT	Erasmus University Rotterdam, Erasmus School of Economics, Department of Applied Economics P.O. Box 1738, 3000 DR Rotterdam, The Netherlands <i>Visiting address:</i> Room T18-13, Burg. Oudlaan 50, 3062 PA Rotterdam <i>E-mail:</i> cahlikova@ese.eur.nl <i>Personal website:</i> janacahlíkova.net
RESEARCH INTERESTS	Behavioral and experimental economics, applied microeconomics, political economy, organizational economics, development economics
ACADEMIC AFFILIATIONS	Erasmus School of Economics, Erasmus University Rotterdam 09/2024 – present <i>Assistant professor (tenure-track) at the Department of Applied Microeconomics</i> University of Bonn 09/2022 – 08/2024 <i>Postdoctoral Researcher at the Institute for Applied Microeconomics</i> Max Planck Institute for Tax Law and Public Finance 07/2015 – 08/2022 <i>Senior Research Fellow; parental leave 08/21-08/22</i> CERGE-EI 2012 – present <i>Research Associate (12/2016+), Junior Researcher (2012 – 2015)</i>
EDUCATION	CERGE-EI, Prague, Czech Republic 2010 – 04/2016 <i>Ph.D. in Economics (April 2016); M.A. in Economics (2011)</i> Charles University, Prague, Czech Republic 2005 – 2011 <i>Economics: PhDr. (2011); M.A. (2010, Major: Economic Theory); B.A. (2008)</i>
PUBLICATIONS	Bauer, M., J. Cahlíková, D. Celik Katreniak, J. Chytilová, L. Cingl, and T. Želinský (2024). “Nastiness in Groups.” <i>Journal of the European Economic Association</i> , 22(5): 2075-2107. Kubilay, E. (✉) Raiber, E. (✉) Spantig, L. (✉) Cahlíková, J. (✉) Kaaria, L. (2023). “Can You Spot a Scam? Measuring and Improving Scam Identification Ability.” <i>Journal of Development Economics</i> , 165, 103147. Bauer, M., J. Cahlíková, J. Chytilová, G. Roland & T. Želinský (2023). “Shifting Punishment on Minorities: Experimental Evidence of Scapegoating.” <i>The Economic Journal</i> , 133(652), 1626-1640. Bartoš, V., M. Bauer, J. Cahlíková & J. Chytilová (2022): “Communicating doctors’ consensus persistently increases Covid-19 vaccinations.” <i>Nature</i> 606, 542–549. Chadimová, K., J. Cahlíková, & Cingl, L. (2022). “Foretelling What Makes People Pay: Predicting the Results of Field Experiments on TV Fee Enforcement.” <i>Journal of Behavioral and Experimental Economics</i> Volume 100, 101902. Bartoš, V., M. Bauer, J. Cahlíková & J. Chytilová (2021): “Covid-19 Crisis and Hostility against Foreigners.” <i>European Economic Review</i> , 137, 103818. Cahlíková, J., L. Cingl, and I. Lively (2020). “How Stress Affects Performance and Competitiveness across Gender.” <i>Management Science</i> 66(8): 3295-3310.

	Bauer, M., J. Cahlíková, J. Chytilová, and T. Želinský (2018). “Social Contagion of Ethnic Hostility.” <i>Proceedings of the National Academy of Sciences</i> 115(19): 4881-4886.	
	Cahlíková, J., and L. Cingl (2017). “Risk Preferences under Acute Stress.” <i>Experimental Economics</i> 20(1): 209-236.	
WORKING PAPERS	Cahlíková, J., Cingl, L., Chadimová, K., & M. Zajíček. (2021). “Carrots, Sticks, or Simplicity? Field Evidence on What Makes People Pay TV Fees” <i>Working Paper of the Max Planck Institute for Tax Law and Public Finance</i> , No. 2021-12. <i>Reject & resubmit at the Economic Journal</i>	
	Cahlíková, J. (2015). “Study Abroad Experience and Attitudes Towards Other Nationalities.” <i>CERGE-EI Working Paper Series</i> No. 556.	
IN PROGRESS (SELECTED)	“Youngism”, with V. Bartoš, M. Bauer, and J. Chytilová “Life During the Pandemic”, with V. Bartoš, M. Bauer, and J. Chytilová	
AWARDS	Young Economist of the Year 2013, 3rd place, Czech Economics Society CERGE-EI performance stipend (2010-14); CERGE-EI Graduate Teaching Fellowships (2011-12) Schroder Family Foundation scholarship (Fall 2011, Spring 2012 Spring 2013) CEFRES/Komerční banka scholarship (2011-12)	
RESEARCH GRANTS	Innovations for Poverty Action (IPA) 2021 “Scam identification ability, confidence, and the use of digital financial services” <i>with L. Spantig, L. Kaaria, E. Kubilay, and E. Raiber</i> USD 63,000 (≈ EUR 54,000)	
	Grant Agency of the Charles University 2013 – 2015 “Competitiveness under Psychosocial Stress”, <i>with L. Cingl</i> CZK 770,000 (≈ EUR 30,000)	
	Global Development Network 2012 “Can Integration Work among Groups with Different Social Norms? Experimental Evidence” USD 12,000 (≈ EUR 10,000)	
REFEREEING	Economic Journal, Economic Inquiry, Experimental Economics, Games and Economic Behavior, Journal of Behavioral and Experimental Economics, Journal of Conflict Resolution, Journal of Economic Behavior & Organization, Management Science, Review of Economic Studies, Diligentia Foundation for Empirical Research, Grant Agency of Charles University.	
RESEARCH STAYS	Max Planck Institute for Research on Collective Goods 09/2020 – 12/ 2020 <i>Visiting researcher in Matthias Sutter’s group</i>	
	Norwegian School of Economics 04/2014 – 05/ 2014 <i>Visiting student at the Choice Lab; Local supervisor: Bertil Tungodden</i>	
RESEARCH PRESENTATIONS	2024: University of St. Gallen; RWTH Aachen; WiBEDE meeting Marseille 2023: Erasmus University Rotterdam; University of Amsterdam; Tilburg University, University of Exeter; Berlin Behavioral Economics seminar; WiBEDE meeting Louvain-la-Neuve; M-BEES/M-BEPS; ESA World	

Meeting **2022:** WiBEDE meeting Bonn **2021:** Lund University **2020:** Early-Career Behavioral Economics Conference; 35th Annual Congress of the European Economic Association; University College Dublin **2019:** TU Dresden; ESA European Meeting; IAREP/SABE; IMEBESS; YEM Brno **2018:** ESA North American Conference; 33rd Annual Congress of the European Economic Association; ESA World Meeting; IMEBESS; IFAU Uppsala; LMU Munich; THEEM; APESA Brisbane **2017:** ASSA/AEA Annual Meeting; 2017 IIPF Annual Congress; 32nd Annual Congress of the European Economic Association; **2016:** ASSA/AEA Annual Meeting; IMEBESS; ESA World Meeting; 31st Annual Congress of the European Economic Association; ESA European Meeting **2015:** Central European University; Max Planck Institute for Tax Law and Public Finance; Nova School of Business and Economics; Norwegian School of Economics; Wesleyan University; SBCR; ESA European Meeting **2014:** 2014 ESA European Meeting; 29th annual congress of the European Economic Association; Shifting Attitudes conference at IAST in Toulouse; Thurgau Experimental Economics Meeting (theem) on "Cooperation and competition within and between groups; London Experimental Workshop; NHH - Norwegian School of Economics in Bergen; **2013:** 8th Nordic Conference on Behavioral and Experimental Economics; **2012:** GDN Workshop, Prague.

SUMMER SCHOOLS, **2013:** Florence Workshop on Behavioral and Experimental Economics; PhD course Perspectives from Behavioral and Experimental Economics on Child Development and Education (M. G. Kocher, D. Schunk), Aarhus University **2012:** IFREE 17th Graduate Student Workshop in Experimental Economics, Chapman University; AEA/ASSA Conference, Chicago; PhD course Lab and Field experiments in Economics at NHH Bergen (J. List); TIBER-XI, Tilburg; Topics in Experimental Economics at LEE, Prague (C. A. Deck); **2011:** Twelfth Trento Summer School in Evolution of Social Preferences; Topics in Experimental Economics at LEE, Prague (A. Riedl, ; A. Schotter).

TEACHING
EXPERIENCE

Erasmus University Rotterdam, The Netherlands **2024 – present**

Lecturer

Advanced Behavioral Economics – M.A. course (co-teacher, 09-10/24)

University of Bonn, Germany **2023 – 2024**

Lecturer

Bachelor Seminar "Social Norms and Social Influence" – B.A. course (Summer 24)

Bachelor Seminar "Gender Economics" – B.A. course (joint with Hannah Illing; Summer 23)

Ludwig Maximilian University of Munich, Germany **2018 – 2019**

Lecturer

Economics of Conflicts – M.A. elective course (joint with M. Serena; Summer 18, Summer 19)

CERGE-EI, Prague, Czech Republic **2010 – 2023**

Lecturer

Development and Behavioral Economics – M.A. course (1/4 of the course; Spring 19)

Guest Lecturer

Behavioral and Experimental Economics – Ph.D. course (4 lectures; Fall 19, Spring 21/22/23/24)

Teaching assistant for graduate courses

Econometrics IV (Spring 13)

Microeconomics 0 (Summer 12, Summer 13, Summer 14)

Microeconomics I (Fall 10)

Microeconomics II (Spring 11, Spring 12)

Anglo-American University, Prague, Czech Republic **02/2012 – 01/2015**

Lecturer

Political Economy – B.A. course (Spring 12, Fall 12, Spring 13, Fall 14)

International Trade – M.A. course (Fall 12, Fall 14)

Charles University, Prague, Czech Republic
Teaching assistant for Microeconomics II (undergraduate level)

Fall 2011

OTHER

Languages: English (fluent), German (B1), French (B1), Czech (native)